

PPM Industries

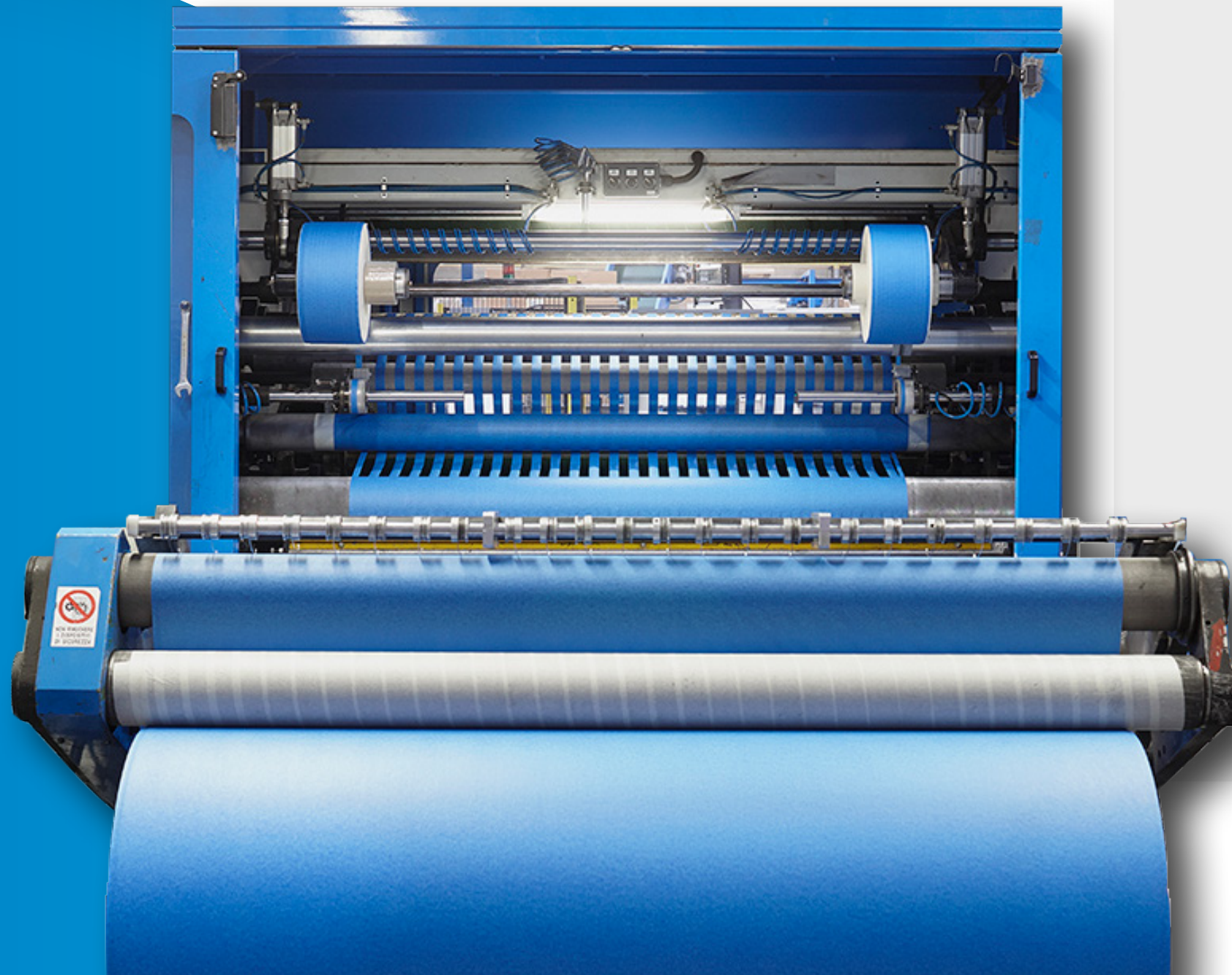
Corporate Presentation



PPM Industries Group Overview



Who we are



PPM Industries Group is one of the global leading masking and duct tape producer, known for manufacturing **private label tapes** for international prestigious brands, retailers and distributors.

For almost 30 years PPM Industries is one of the most important player in the production of **masking tapes for Painting & Renovation, Automotive Aftermarket, Building & Construction and DIY business worldwide.**

History and Growth



Shareholders Structure

The leading German private equity fund **Auctus Capital Partner** acquired the majority stake of **PPM** in collaboration with **Matteo Pellegrini**, who has significantly reinvested in the Venture and held the position of **Chairman and CEO**.

The focus of the Venture is to **support key strategic growth initiatives** to pursue new **developments of the existing PPM business**, by entering new geographies and new vertical markets, both organically and through acquisitions and/or joint ventures.

The Group

GROUP SALES*
108 Mio€



Italy

PPM Industries SpA

PPM Industries S.p.A. produces with Hot Melt, Solvent and Water base technologies in two production plants located in the North of Italy, where converting and logistic facilities are located too.



UK

PPM Industries UK Ltd

PPM Industries UK LTD, the British subsidiary, is part of the Group taking care of the local converting and distribution for the UK & Irish market.



India

Trustin Tape Pvt Ltd

TrustIn Tape Pvt Ltd produces and converts solvent based masking tape with new state-of-the-art machinery, doubling PPM existing production capacity with a focus on both domestic and international markets.



US

PPM Industries US Inc

PPM Industries US Inc is the new commercial hub in Florida for expanding business and growing strategic presence more broadly in the North America.

*Based on 2021 aggregate turnover

Philosophy

Vision

PPM Industries continuously invests in the research and development of quality and innovative products to ensure the continuous improvement of the quality standards in order to increase customer satisfaction, focusing on the evolution of the product range as environmentally friendly as possible and maximizing the concept of **sustainability at all company levels.**





Mission

We are the **Premium Partner for tape Manufacturing.** We have been developing and producing masking and other adhesive tape solutions for a **broad range of applications**, user requirements and markets. With this clear product focus we have become a **trusted partner to B2B customers worldwide.**

Tape you can trust.

Company Certifications

FSC®



The purpose of **PPM Industries SpA** is to continue to improve quality and standard policy in an **environmentally responsible manner**. PPM Industries SpA, PPM Industries UK and Trustin Tape Ltd offer a **FSC® certified version** of the masking tape product range, developed with raw materials that came from a mixture **well-managed forests and recycled materials**.

ISO 9001

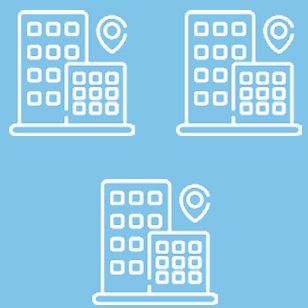


PPM Industries SpA and Trustin Tape Ltd are **certified to ISO 9001**. A company with an ISO 9001 certified quality system offers the guarantee of a **solid structure**, organised in such a way as to **monitor all aspects of its quality** ensuring the **continuous improvement of its quality standards** in order to increase customer satisfaction.

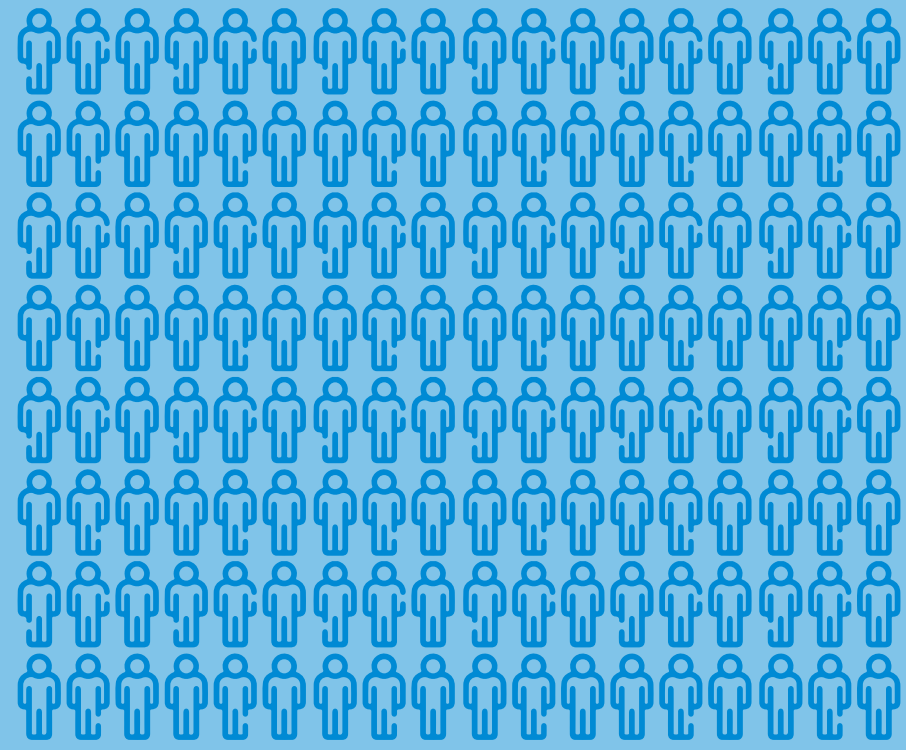
Key Numbers

1 Group **ppm**[®] **1** Owned Brand **Q1**[®]


3 Subsidiaries



450 People



>70 Countries



5 Continents

>900 Customers



>3000 SKUs




Production Sites



4

Production technologies



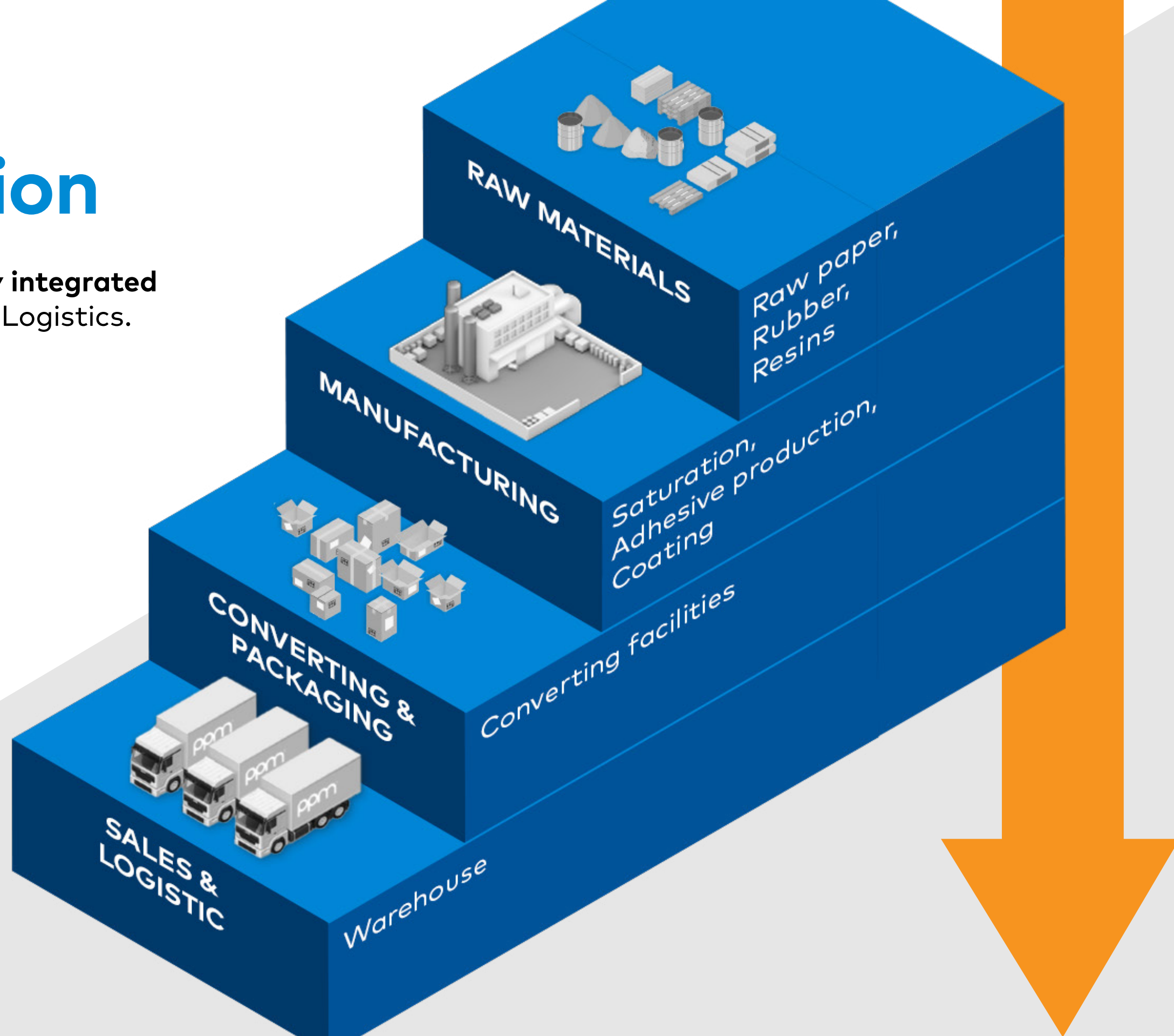
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PPM Industries Group Production Plants & Branches



Vertical Integration

PPM Group is **vertically integrated** from Raw Materials to Logistics.



Production Plants



PPM Industries Spa has two vertically integrated production and converting plants in Italy featuring one of the **largest capacities of masking and duct tape in Europe**. Cutting-edge technologies are used such as **hot melt** in the Brembate Sopra factory, **natural rubber** and **water-based processes** in the Calusco d'Adda facilities where paper impregnation is also handled.

PPM Industries UK LTD was established as the Group's first direct distribution hub and converting branch dedicated to the **British market**.

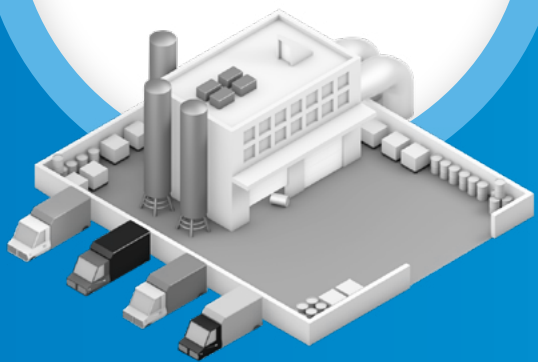
Trustin Tape, the Group's new plant and converting department in India, focuses on **natural rubber masking tape production**.

Italy

Brembate di Sopra & Calusco D'Adda



21,000
covered m²



2021 Turnover: **68 Mio €**

Manufacturing Assets

Paper Saturation line

Hot Melt coating line

Natural Rubber coating lines

Water Based coating lines

Converting department



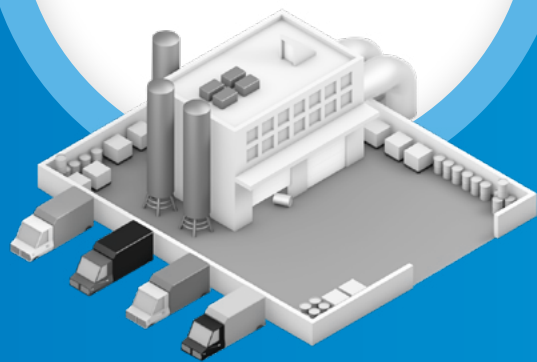
UK
Cannock



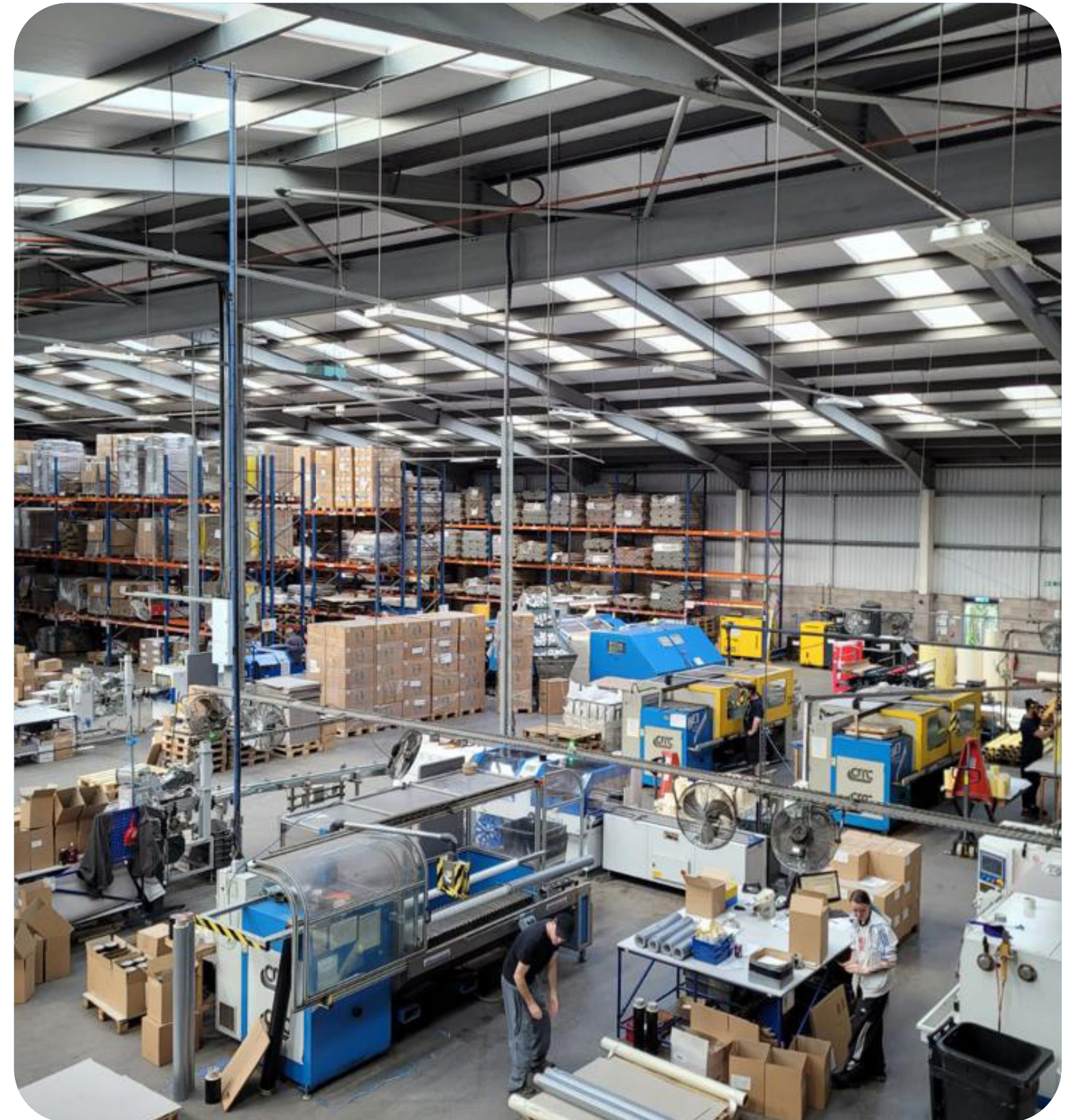
Manufacturing Assets

**Converting
department**

9,000
covered m²



2021 Turnover: **15 Mio €**



India
Gujarat



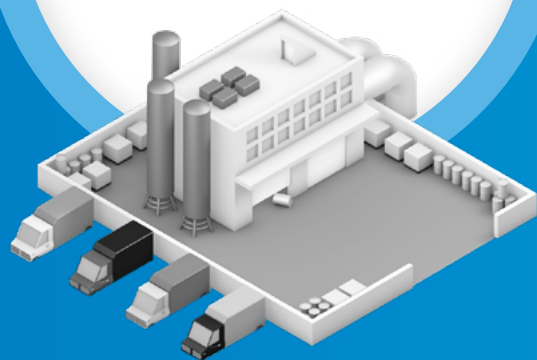
Manufacturing Assets

Paper saturation line

Natural rubber coating line

Converting department

19,000
covered m²



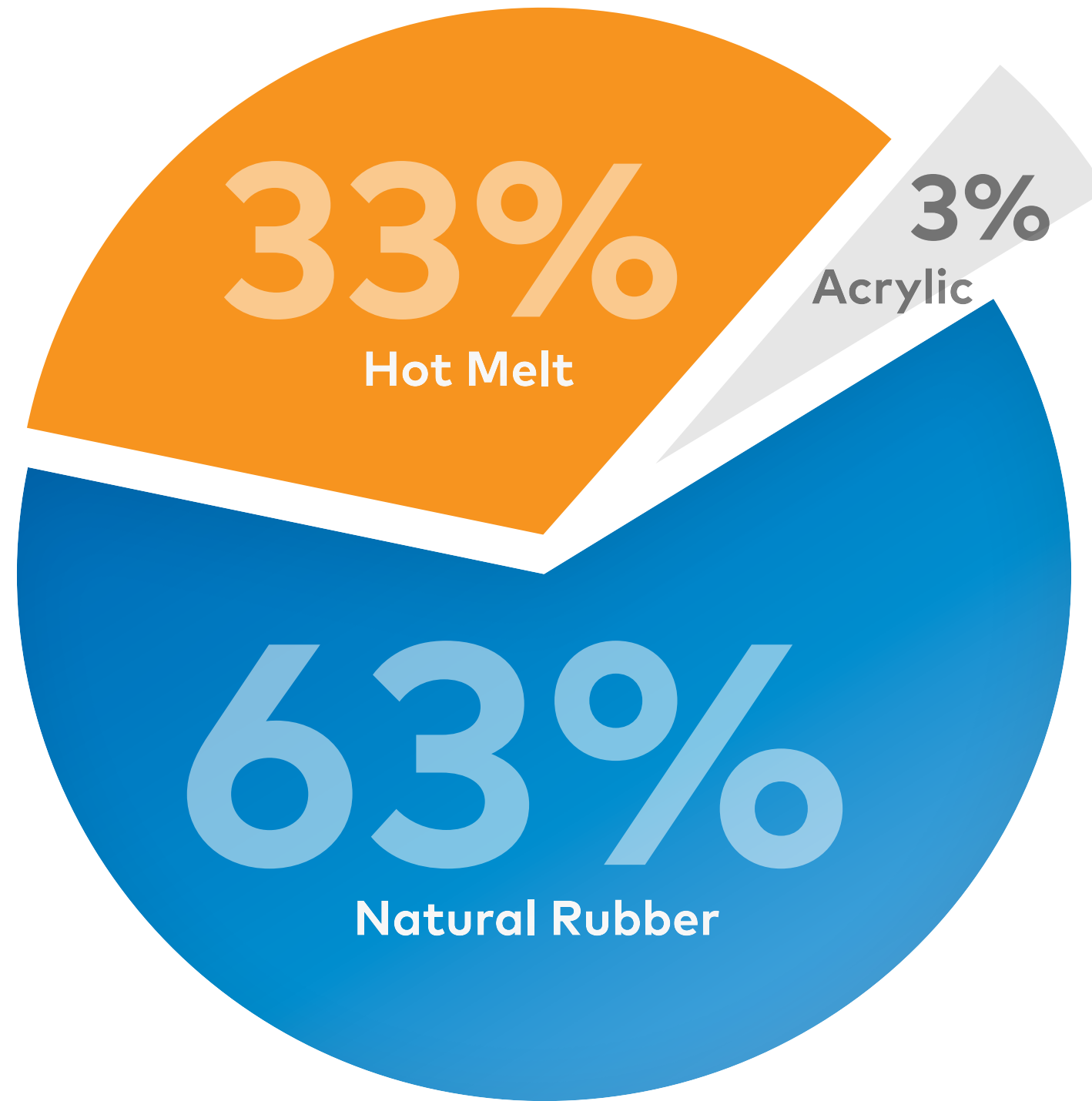
2021 Turnover: 25 Mio €



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**PPM Industries Group
Production Technologies,
Product Portfolio
& Market Segmentation**

Production Technologies



Based on 2021 aggregate turnover

Product Portfolio

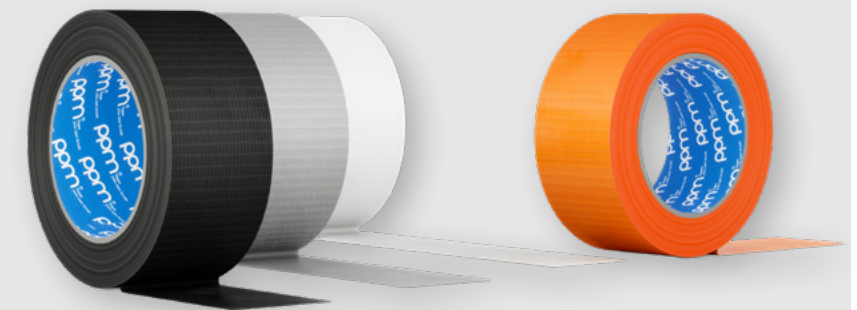
Masking
Tapes

75%



Duct
Tapes

15%



Packaging
Tapes

10%



Based on 2021 aggregate turnover

Market Segmentation



Based on 2021 aggregate turnover

PPM Industries Group Private Label Service



Private Label



As a **vertically integrated manufacturer** with **state-of-the-art production and converting facilities in Europe and Asia**, PPM Industries reliably produces **custom-made tape solutions**.

Our customers can:

1. **Choose** the tape
2. **Design** the tape core
3. Choose the standard shrink **packaging** (sleeve, harmonica, flat, roll wrap and many more)
4. Design the **label**
5. Create the **branded** single roll packaging
6. Define the **shipping box**
7. Design the **shipping box label**
8. Customize the **display**



Make It Yours!

Reasons why



Masking Tape Specialist

Deep knowledge of the products and related markets



Industrial & Human capital Investments

Constant investment in new production technologies and people



Taylor Made

Ability to transform a Commodity into a Specialty "Taylor Made" service, that allows our customers to benefit from a high product customization degree to its packaging.



Production Flexibility

High production flexibility that enables us to guarantee a reduced "time to market" for both existing and new development products.



Customers

Strong relationship with our customers through a dedicated commercial structure composed of specialized accounts.

Tape you can trust.

